## Texas Health Community Impact

# 2025-2026 Request for Proposals (RFP)





**Collin Region** 



## ABOUT TEXAS HEALTH

As the health system that cares for more North Texans than any other provider, Texas Health Resources is committed to delivering support through programs and services that help lead to measurable and sustainable community improvements. We serve as a catalyst to transform lives by investing in the vision of a healthier future for our communities. We believe where you live should not play a major role in your health and well-being. Texas Health Community Hope works to proactively address health disparities and the social and environmental conditions that affect overall health.

Texas Health Community Impact (THCI), a division of Texas Health Community Hope, invests in local organizations that join forces to creatively tackle barriers impacting a community's health and well-being. This outcomes-focused approach seeks to address health disparities identified as social determinants of health in specific ZIP codes. THCI's aim is to help identify and innovatively address the root cause of health disparities before they develop into poor health outcomes. Considered upstream, these approaches combat health inequities by implementing solutions to reduce the negative impact of social determinants of health.

For the 2025-2026 grant cycle, THCl is investing a total of \$5 million in grants across its five regions, which spans nine counties.

Groups seeking to work collaboratively on upstream approaches to address priorities identified in each region are encouraged to apply for this competitive funding opportunity.



## Proposed solutions should align with the Texas Health Community Health Improvement guiding principles:

- View our communities through a health equity lens
- Use data to target underserved populations
- Meet people where they live, work, play, and pray
- Facilitate care for the whole person
- Innovate

## **TEXAS HEALTH COMMUNITY IMPACT FUNDING OPPORTUNITY**

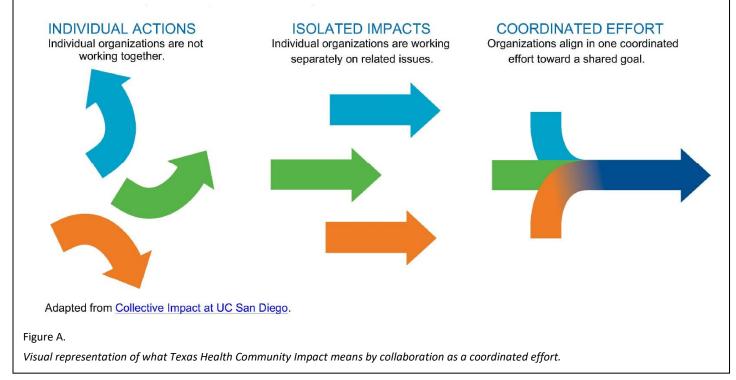
Funding Opportunity:	Texas Health Community Impact 2025-2026 Grant Cycle Collin Region
RFP Release Date:	June 15, 2024
Deadline to Submit Questions:	July 24, 2024, by 4 p.m. Central Daylight Time (CDT)
Deadline to Submit Application:	Aug. 1, 2024, by 3 p.m. CDT
Total Funding Available:	Up to \$900,000
Estimated Number of Awards:	1-3
Project Period:	Jan. 1, 2025, to Dec. 31, 2026

## **KEY REQUIREMENTS**

Applications must fulfill three key requirements: (1) Demonstrate a collaborative effort between two or more organizations, (2) Propose an innovative approach, and (3) Align with strategic priorities.

#### Collaboration

Collaboration means working together to address systemic problems with the community and equity at the center. According to the National Network for Collaboration, approaches that "bring individuals, agencies, organizations, and community members" together to generate solutions for current and emerging problems collectively are at the core of collaboration. Collaborative approaches integrate service offerings, building meaningful connections between agencies to eliminate gaps in community services. As indicated in Figure A, collaboration involves multiple organizations aligning efforts and working collectively toward a shared goal.



Each proposed collaboration will identify a lead organization to submit the proposal for funding, coordinate project activities, manage budget / finances, oversee reporting, and serve as the primary point of contact with THCI.

Lead agencies are encouraged to partner with organizations that possess strong local ties to the community.

#### Innovation

According to the Public Health National Center for Innovations (PHNCI), public health innovation is the development and/or implementation of a novel process, policy, product, or program leading to improvements that impact health and equity. Innovations can range from incremental to radical to disruptive and may involve:

- Repurposing of a service or process in a new environment or in a new way;
- Addressing the needs of a target population segment with suitable resources;
- Making incremental improvements to a program or process to reach more individuals;
- A new model or idea to transform or revolutionize the sector.

#### **Strategic Alignment**

Applicants are expected to detail how the proposed project adequately responds to the strategic priorities identified in the region and fulfills the requirement to serve the target THCI ZIP code areas.

#### Proposed projects should:

- Focus on reducing the negative impact of social determinants of health for the underserved.
- Incorporate innovative solutions to improve health equity.
- Have a solid implementation plan that considers cultural sensitivities and addresses community needs.
- Clearly demonstrate the level of involvement and contributions from collaborators, including deliverables and budgetary commitments.
- Identify opportunities for Texas Health to engage through volunteering, education, or other.

## **REGION-SPECIFIC CONTENT**

The 2022 Community Health Needs Assessment identified healthcare access and quality of care, behavioral health, and social determinants of health as areas for improvement in Collin County. The Collin Leadership Council is seeking innovative proposals to increase health equity in the underserved populations by expanding healthcare access, increasing behavioral health services, and reducing social barriers such as food insecurity, transportation, and access to culturally competent services, in East Plano (75074), East McKinney (75069), Farmersville (75442) and Princeton (75407). The strategic plan includes program-specific and population-focused approaches to maximize resources and enhance the impact of resources in these high-need areas of Collin County.

#### **Priority Health Issue**

THCI strives to advance our commitments and fulfill our mission and vision by focusing on the essential issues in Collin County. The foundational goal of our strategic plan is to increase access to healthcare, including behavioral health, and address social determinants of health through innovative and collaborative community partner projects. According to the Agency for Healthcare Research and Quality, healthcare access can be defined as "the timely use of personal health services to achieve the best health outcomes" and consists of four primary components<sup>i</sup>:

- **Coverage**: Allows basic entry into the healthcare system, particularly for uninsured individuals who are less likely to receive medical care and more likely to have poor health outcomes.
- **Services**: Having a usual source of care, particularly for recommended health screenings and prevention services.
- Timeliness: The ability to receive healthcare services when needed.
- Workforce: Highly qualified and culturally competent healthcare providers.

In Collin County, we aim to reduce barriers caused by lack of healthcare coverage by directly impacting the "services," "timeliness," and "workforce" components of healthcare access. Because most healthcare resources are located on the west side of the county, many residents who live in the east side, particularly in Princeton and Farmersville, lack access to these resources due to transportation barriers. Therefore, we aim to bring healthcare and behavioral health resources, services, and providers to residents on the east side of the county who lack adequate healthcare coverage and transportation.

## **REGION-SPECIFIC CONTENT (continued)**

- Proposed programs may choose to focus on one or more of the targeted ZIP codes:
  - East Plano 75074
  - East McKinney 75069, 75071
  - Farmersville 75442
  - Princeton 75407
- Proposals will address at least one healthcare access need and one social determinant of health.
  - Healthcare access may include, but is not limited to:
    - o Preventative Care
    - Health literacy/Navigation
    - Digital/Virtual Health
    - o Chronic Disease Management
    - Behavioral Health
  - Social Determinants of Health may include, but are not limited to:
    - Food Insecurity
    - Culturally competent services
    - o Transportation
  - Proposals will show integration strategies among at least two CBOs and at least one clinical provider.
  - Proposals will incorporate free or severely reduced cost healthcare services.

County	Zip code	Health Priority Areas	Objectives
Collin	75074 E. Plano	1. Access to Healthcare	1.1 Increase access to healthcare by creating innovative solutions, not
	75069 E. McKinney	2. Behavioral Health	including bricks and mortar.
	75071 E. McKinney	3. Social Determinants of Health	OR
	, 50, 2 L. Henning,		1.2 Increase access to behavioral
	75407 Princeton		health services in the targeted communities.
	75442 Farmersville		AND
			1.3 Create an innovative solution(s)
			to address social barriers (i.e., lack of access to food, transportation,
			culturally competent services) that
			are preventing optimal health.

#### **Evaluation and Impact**

THCI Collin Leadership Council will ensure all major program decisions and strategies are data-driven and outcome-focused and will direct funding in the most effective and equitable way. Some of the strategies used consist of:

#### • Adapting to the changing needs and demographics of our community.

- McKinney 75069 Large Honduras population
- Plano 75074 Fast-growing Asian population
- Farmersville 75442 Large Hispanic population
- Viewing quality of proposals through lens of:
  - o Strength of the collaboration
  - o Capacity building and infrastructure need
  - Design of plan (feasibility)
  - Technical assistance needs
  - o Proposal in alignment with strategic plan
- Identifying emerging healthcare delivery models, such as:
  - o Mobile healthcare
  - Disease prevention
  - o Telehealth
  - Healthy lifestyle education

Investing in culturally appropriate solutions to address social determinants of health and thinking ahead to long-term sustainable resources.

Using data analytics to measure and evaluate successes and outcomes.

#### **Example of Potential Intervention**

Community-based organization in Farmersville partners with a healthcare provider in Plano to offer tele-health services on a free or sliding scale close to home for Farmersville residents.

Goal	Outputs	Short Term Outcomes	Long Term Outcomes	
Increased access to health care	Numbers of clinical encounters for high blood pressure delivered via telehealth in targeted communities	Improved knowledge and compliance with diet restrictions	Improved individual health outcomes, such as lower blood pressure measures	
	OR			
Increase access to behavioral health services in targeted communities	Percentage of counseling sessions delivered via telehealth in targeted communities	Increased knowledge of resiliency skills	Number of completed telehealth visits with unanticipated, subsequent emergency department visits	
AND				
Create an innovative solution(s) to address social barriers (i.e., lack of access to food, transportation, culturally competent services) that are preventing optimal health	(s) to address social (i.e., lack of access transportation, y competent ) that are		Number of lost workdays or missed school days due to healthcare appointment	

## **EXPECTATIONS OF AWARD RECIPIENTS**

**Fulfill MOU Requirements.** Lead applicants of awarded collaboratives and THCI will execute a Memorandum of Understanding (MOU) detailing the following:

- Project Goals, Deliverables, and Outcomes
- Data Sharing Agreement
- Payment Terms
- Reporting Requirements
- Terms and Conditions
- Texas Health Brand Use Agreement

**Participate in external data evaluation.** To routinely assess the outcomes and long-term sustainability of grant projects, Texas Health utilizes external grant evaluators to collect data from Grantees regarding their project. The MOU provided by Texas Health will contain a data sharing agreement further outlining the rights to own and access data arising out of your grant project. Please note that by accepting grant funding from Texas Health, you agree to cooperate with and facilitate transfer of Project related data to our external evaluator. Texas Health reserves the right to change or remove an external evaluator at any time with notice to the Grantee.

**Engage with THCI.** Lead applicants and respective collaborators should be open to the following engagement opportunities with the THCI team:

- Receiving technical assistance from the THCI Program Manager—including but not limited to regular touch base calls (and as needed), guidance on budget changes or project adjustments, and connections to enhance outcomes.
- Participating in learning opportunities either convened or facilitated by Texas Health.
- Hosting at least one site visit to highlight progress to key stakeholders associated with THCI.
- Presenting the collaborative approach and/or results at meetings convened by or with Texas Health.

## **ELIGIBILITY**

**Project Implementation.** Applicants must demonstrate the ability to begin implementing activities within four months of the execution of the MOU. Exceptions may be considered on a case-by-case basis.

**Prior Applicants.** Organizations that applied for a previous THCI grant cycle and were not awarded are eligible to apply. Organizations previously funded <u>as lead agency for two cycles</u> are not eligible to apply under this funding opportunity.

The following is a non-exclusive list of potential lead organizations that may be eligible to apply:

- State, county, city, or township governments
- Independent school districts
- Public or state-controlled institutions of higher education
- Public housing authorities
- Nonprofits having a 501(c)(3) status with the IRS

Of note, hospital systems can be a part of a collaboration but cannot serve as the lead applicant.

## **FUNDING EXCLUSIONS**

#### The following expenses are not allowable:

- Indirect costs exceeding 10% of the total collaborative direct costs. Indirect costs are expenses that do not relate to a specific intervention or service such as overhead, utilities, accounting, and rent support.
- Endowments or capital campaigns
- Capital expenses, construction projects, and purchase of large equipment. Mission critical equipment purchases may be considered and must be approved by THCI
- Fundraising activities or event sponsorships
- Direct delivery of reimbursable health care services
- Grants or scholarships to individuals
- Advertising reimbursement of pre-award costs
- Lobbying activities, including publicity or propaganda, preparation, distribution, or use of any material designed to support or defeat the enactment of legislation before any legislative body

## **PROPOSAL SUBMISSION**

All proposals must be submitted through <u>https://www.texashealth.org/apply</u>. Late submissions will not be accepted.

Please note: The lead applicant will submit one proposal on behalf of the collaborative.

#### 2025-2026 Grant Cycle Proposal Timeline

Date(s)	Activity	Details	
June 15, 2024	RFP Released	Proposals submitted through the Texas Health Resources Grants e- Portal at <u>https://www.texashealth.org/apply</u>	
June 15, 2024 – July 24, 2024	Q&A Period	Questions will be accepted by the THCI team during this period via <u>THCI-grants@texashealth.org</u> . Please include your proposal title and region in the subject line. Questions will not be accepted after 4 p.m. CDT on July 24, 2024. Webinars will also be available regionally. Additional information can be found at <u>https://www.texashealth.org/RFPInformation</u>	
August 1, 2024	Submission Deadline 3 p.m. CDT	The submission period will close at <b>3 p.m. CDT on Aug. 1, 2024</b> . Proposals will not be accepted after the deadline. <i>Applicants are</i> <i>responsible for familiarizing themselves with the e-Portal to</i> <i>avoid missing the deadline.</i>	
August 1, 2024 – November 1, 2024	Review Process	All submissions will be reviewed, and applicants may be asked to respond to clarifying questions about their proposals.	
December 6, 2024	Grant Award and Onboarding	Notification of grant awards is expected to occur by December 6, 2024. Recipients of grant awards will be required to attend an onboarding session and meet with their assigned THCI Program Manager in January of 2025.	

#### Frequently Asked Questions (FAQs)

- Questions regarding this RFP will be accepted via email to <u>THCI-Grants@TexasHealth.org</u> until **4 p.m.** CDT on July 24, 2024. Please use the email subject line "*THCI RFP Questions*" and indicate which region(s) you are inquiring about.
- Information about previously funded projects can be found on our website: https://www.texashealth.org/Community-Health/Community-Impact.
- A Q&A section on the Texas Health Community Impact website will be updated **each Wednesday between June 15 and July 24**: <u>https://www.texashealth.org/RFPInformation</u>.
- On June 15, Texas Health will post the dates for informational webinars, which will provide an overview of the application process and requirements for the 2025-2026 THCI.
- Region-specific live Question and Answer (Q&A) sessions will take place in July.

## RESPONSIVENESS

#### Proposal responsiveness will be assessed using the following criteria:

#### 1. Need and Opportunity Aligns with Priorities and is Collaborative (10%)

Strategic alignment with community needs and THCI priorities. Demonstrated engagement of diverse capable partners in the project plan. A broad focus or an unclear connection to the region's priorities and inexperienced partners will not score highly.

#### 2. Potential for Impact (35%)

SMART or SMARTIE goals outline expected outputs, outcomes, and demonstrate potential to impact the target community(ies) served. The Management Center has some great resources on writing SMART and/or SMARTIE Goals. Please visit their site for more information and printable worksheets. <a href="https://www.managementcenter.org/resources/7-tips-getting-started-goal-setting/">https://www.managementcenter.org/resources/7-tips-getting-started-goal-setting/</a>

#### 3. Innovation (25%)

Use of innovative or novel practices and approaches. Proposals seeking to continue or simply expand existing services without any defined innovation will not score well.

#### 4. Soundness of Project (20%)

Strong, realistic implementation plan, targets, and timeline. Clear vision for how goals and outcomes will be achieved. Demonstrated capacity to launch proposed activities successfully within four months of an executed grant agreement. Evidence of appropriate staffing, partnerships, and budget.

#### 5. Promotion of project and acknowledgement of funder (10%)

Proposal identifies several opportunities for funding acknowledgment and dissemination of results.

## **RIGHT TO REJECT**

Texas Health reserves the right to:

- Reject any or all proposals submitted.
- Request additional information from any or all applicant organizations.
- At their sole discretion, conduct discussions with any applicant organization to ensure full understanding of and responsiveness to the RFP requirements.

Applicant organizations will not be reimbursed for the cost of developing or presenting a proposal in response to this RFP. For administrative purposes, proposals must be submitted through Texas Health's e-Portal. Submission of the proposal does not constitute an obligation to fund. All proposals will be reviewed, and finalists determined solely as described in this RFP.

## **PROPOSAL QUESTIONS**

#### 1. Quick Pitch (150 word maximum)

Please summarize your proposed project in 150 words. Be sure to connect the anticipated impact to the social determinants of health.

#### 2. Responsiveness to Regional Priorities (300 word maximum)

Explain why your proposal is responsive to the priorities identified for the region you are applying to. Please include relevant data points to support the need for your proposed project and describe who will benefit from your efforts (i.e., demographic details of target group(s) served, community descriptors).

#### 3. Proposed Project (1,000 word maximum)

- a. Describe your proposed project and the anticipated impact on health equity.
- b. Which aspects are innovative (refer to the Innovation section on page 3). Explain how your proposed project will differ from what the collaborative organizations are currently doing. Consider also differences with relation to other organizations doing similar work.
- c. Comment on prior successes, if any, that may contribute to the viability of this project. If this is a new approach, not previously tested, provide concrete insights that support the viability of this project.
- d. Detail participant recruitment efforts (include potential relationships outside of the collaborative or others who may be involved) and describe opportunities and barriers to reaching the target population.

#### 4. Collaborative Capacity & Qualifications (1,000 word maximum)

- a. Complete the chart indicating the role and responsibilities of each collaborative member. List the Key Personnel for each collaborator, indicate their time commitment (% of time), and their primary function. Key personnel are individuals who are essential to implementing and carrying out the responsibilities of the project. Key personnel roles may include project coordinator, director, and/or manager.
- b. Be explicit as to why the collaborative is uniquely qualified to do this work and why the chosen lead is the ideal choice to lead the collaborative.
- c. Indicate what actions will be taken to ensure collaborative members are responsive and working effectively towards common goals. Include communication methods and frequency.

#### 5. Measures, Impact & Sustainability (1,000 word maximum)

- a. State the goal(s) of the proposed project. Use the SMART (Specific, Measurable, Achievable, Relevant, Timely) or SMARTIE (Specific, measurable, Achievable, Relevant, Timely, Inclusive, Equitable) format.
- b. Provide proposed outputs and outcomes for each goal and explain how they will be measured.
- c. Describe how the collaborative will assemble the results of its collective work. Specify progress measurement plans and methods. Note: If awarded, THCI's third-party evaluator will assist with identification of key metrics and collection methods for evaluation purposes.
- d. Discuss how sustainability efforts will be integrated throughout the project.
- e. Comment on what is envisioned for this project in the future and the relationship with collaborators.

#### 6. Project Promotion & Funder Acknowledgment (500 word maximum)

- a. Detail efforts to promote the project and build awareness in your area and community. Include communication vehicles and/or outlets.
- b. Explain how the collaborators will acknowledge Texas Health's support.
- c. Describe how Texas Health might engage with the project (i.e., volunteering, sharing expertise).

#### 7. Attachments/Uploaded Items

- a. Workbook with budget templates for the lead applicant and the collaborators, and a logic model template to encompass all project elements for the collaborative.
  - Complete and upload to the application form on the e-Portal.
  - Budget and Logic Model Workbook Template can be found and downloaded from the e-Portal.
- b. Letter of Commitment Include one letter of commitment with signatures from all collaborators.